





DREAM IT. DESIGN IT. LIVE IT.

DREAM IT. DESIGN IT. LIVE IT.

There is no shortage of lifestyle choices with Granite Home's selection of communities throughout Guelph, Ontario and surrounding areas. Whether you're looking for a home in a vibrant active urban community or in a neighborhood that offers more recreational amenities among natural settings, you've chosen the right builder.

For more than 15 years, Granite Homes has built a reputation as an industry leader and innovator, continuously striving to improve all aspects of their business; from building practices to customer experience. They have established a strong foundation that anchors their philosophy with a guideline known as The Granite Advantage; a company ethos based on 4 distinctive key pillars – distinguished details, superior quality, renowned reputation, and their guarantee.

"We wanted to pick 4 pillars that each staff member in our office will adhere to and easily relate to when interacting with our customers," says President Josh Bellamy. "Our goal is to create memorable customer experiences at customer touch points throughout the build process. We work hard to wow customers at every step. In a competitive industry where the majority of the builders are all doing the same thing, it's really important to set ourselves apart. We provide a consistent and compassionate build process for every one of our customers, utilizing a team of skilled professionals that diligently strive to foster a relationship with our customers across all the product types that our team constructs. This varies from entry level products, move up or downsizings buyers and also from luxury modern towns through to spacious estate homes," he says.

This solid foundation of customer service accounts for some of the most progressive project designs that can be found in Southwestern Ontario. As a passionate and dynamic group of professionals, Granite Homes has worked continuously to contribute to the sustainable development of high-quality products and services.





"We feel that quality service should occur before the customer even chooses to sign a deal with us. So quality assurance is a strong presence throughout the entire process."

CUSTOMER COMMITTED

At the core of Granite Homes continued success is the company's deep commitment to listening to, and incorporating even the simplest of needs of their customers. The longevity and sustainability of their company is a true testament to the commitment of many people, and their collective effort to continue to anticipate, meet, and exceed the expectations of their homeowners. "Our quality assurance department doesn't start working at the time when many other builders start; which is the day a home closes. Our quality assurance starts on the day our customers meet our sales staff, whether they are just looking, or preparing to purchase," Bellamy states. "We feel that quality service should occur before the customer even chooses to sign a deal with us. So quality assurance is a strong presence throughout the entire process."

Granite Homes is so confident in their exceptional quality and service that they are pleased to provide The Granite Homes Warranty Advantage which extends the length of your Tarion New Home Warranty by an additional six months at no additional cost to their clients.

Many of Granite Homes' subcontractors have been working alongside them for many years. Bellamy says having those long lasting relationships is important, because it means the contractors are aware Granite's high quality demands that are required – and Granite Homes can trust them to deliver that quality. "We want to make sure that our trade partners, who are the lifeblood of our building process, are happy to be part of the process onsite. We also want to only work with companies that are reputable and provide a high standard of work and quality," says Bellamy.





BND

WOODWORKING

**CUSTOM
HANDCRAFTED
QUALITY**

BnD Woodworking is proud to serve home owners, contractors, and builders across Southwestern Ontario. Since 1995 we have taken great pride in our high standards and our team of skilled craftsman, ensuring each cabinet is custom built to precisely fit each home and budget. Our difference is evident in each of our unique design solutions. Choosing BnD guarantees you stunning custom cabinetry with maximum durability and timeless design.

66 Arrow Rd., Unit 1, Guelph, Ontario, N1K 1T4
519.836.9028 | bndwoodworking.ca | sales@bndwoodworking.ca





“We want to create a product that is unique unto itself and we will create stunning exteriors, great amenity spaces, and eye catching entry features.”

EXPERIENCE THE DIFFERENCE

Positive growth is a very important aspect of creating a successful business in the construction industry, and accordingly, Granite Homes has engaged in several outstanding community projects across southwestern Ontario in recent years. “We conduct a lot of market research on where our potential buyers are coming from. One of the key things we try and do is create a community within a community; so often times when we have a new development, we want to create a product that is unique unto itself and we will create stunning exteriors, great amenity spaces, and eye catching entry features to really captivate or capture the buyer or potential buyers by making them see what unique characteristics Granite Homes can bring to the market,” noted Bellamy.



Because
your business
matters.

We're proud to be involved in the success of our clients.

Our lawyers appreciate the opportunity to help and support great local businesses develop and achieve their goals. We enjoy seeing clients grow, excel, and contribute to the prosperity of our community.

The only firm you'll ever need.

Guelph Office 105 Silvercreek Pkwy. N.
Guelph, ON N1H 6S4
519 837 2100
Fergus Office 519 843 1960
Toll Free 800 746 0685
www.smithvaleriotelaw.com

SMITH VALERIOTE
LAW FIRM LLP

EXCELLENCE IN OUR COMMUNITY



AWARD WINNING COMMUNITIES

Gallery Towns feature spacious 2,100-square-feet of open-concept layouts with nine-foot ceilings. The three-storey, 93 unit townhomes community situated within a range of neighbourhood amenities is located in the south end of Guelph. Characterized by stunning brick details, expansive windows, and Maibec horizontal natural wood siding, Gallery Towns captures a modern and contemporary atmosphere with west coast influences that ideally express the concept of modern urban living.

Usshers Creek brings an exclusive collection of 15 luxurious bungalows and two-storey detached principal residences to a prestigious, mature enclave neighbourhood setting in the Village of Ariss, Ontario. Situated on one acre estate lots, Usshers Creek homes combine natural stone and timber accents, complementing the exterior designs while gourmet kitchens, oak or maple flooring, and dramatic open concept living spaces are found within the interiors.

The homes at **Heritage Lane** in historic Fergus, Ontario offer an ideal combination of form and function, with contemporary open-concept floor plans that offer ample space for growing families and empty-nesters. These two-storey and bungalow designs have been expertly conceived to provide the homebuyer with everything they would ever want – distinctive floorplans, premium features and finishes, granite countertops, impressive master suites, large bedrooms and more.



ARC Brothers Electric Ltd.
QUALITY, SERVICE AND RELIABILITY

265 Hanlon Creek Blvd Unit 6, Guelph, ON N1C 0A1

☎ 519.822.7959 🌐 arcbrotherselectric.com 📞 Toll Free: 1 866 519 1ARC



DREAM IT. DESIGN IT. LIVE IT.

Granite Homes recently opened the doors to a new 3,000 square-foot Design Studio which is an adaptive re-use of an old CN Rail building on Edinburgh Road in Guelph. The industrial-feel studio was built with a focus on state-of-the-art modern amenities, including interactive displays, a gourmet working kitchen, multi-level options, and vertical display areas. "Our design studio has tours every Tuesday after 5pm, and Saturday at 1pm and 3pm," says Bellamy. "The studio has recently been nominated for a 'design studio of the year' award through the CHBA, won design studio of the year at the local level and was also a finalist at the OHBA. The design studio provides a wonderful opportunity for home owners to personalize their home to each of their own unique needs while feeling completely comfortable with their decisions. It has changed the focus of a design centre visit from meeting a pushy sales person to becoming a personalized one-on-one design consultation with a design professional."

The Design Studio is part of a vision that continuously raises the bar when it comes to quality and customer service. So much so, that it has helped Granite Homes attain an AVID total buyer experience score of 92.4%, which positions Granite Homes into the Top 5% of homebuilders in North America.

111 Watson Road South
Guelph, Ontario N1L1E4
www.amgstudios.ca
519-763-3264

AMG Studios
THE LUXURY APPLIANCE SPECIALISTS

Canada's leading retailer of
GAGGENAU

We invite you to experience
the world's finest luxury
appliances in our live studio

ALSO PROUD TO SELL:

AGA BOSCH Thermador Miele ILCOFFINE SUB-ZERO WOLF AEG LIEBHERR

BUILDERS SIGNAGE

Full Service Digital Imaging for the Home Building Industry Since 1990

Member of the Greater Toronto Home Builders Association

- HOARDING
- BACKLIT
- SITE SIGNS
- CUT LETTERS
- BILLBOARDS
- A-FRAMES
- FLEET GRAPHICS
- INTERIOR DISPLAYS
- BANNERS

2201 Drew Road, Mississauga, ONT., L5S 1E5

TORONTO DIGITAL IMAGING
LARGE FORMAT DIGITAL PRINTING

905.672.9211 | www.tdi-imaging.com

Making you look good for more than 30 years!!





Save water. Save money. It's that simple.

These homeowners don't worry about water bills or water leaks. Clean Cut Energy's wireless WATERfactor submetering system gives them control over their water use and sends an alert to their smartphone if they have a leak. We are proud to supply WATERfactor technology to the Granite Homes development projects.

For more information, call (226) 780-0284 or email info@cleancutenergy.ca
cleancutenergy.ca



Shuh Appliance Centre's sales professionals strive to provide a comfortable, informative, and enjoyable sales experience.

**Guelph's Appliance Store Plus
BBQ'S | Fireplaces | Heating | Cooling**



387 Woodlawn Road West
Guelph, Ontario, N1H 7M1

Phone: (519) 824-4925
Fax: (519) 824-8522
Email: info@shuappliance.com
shuappliance.com




Pollard, a name you can trust

Some of the best builders choose Pollard Windows & Doors for their projects. Pollard has been manufacturing quality products in Canada for nearly 70 years. Our longevity comes from our ability to design innovative products and build them to the highest standards in our own state-of-the-art facility. Awarded the ENERGY STAR Most Efficient mark in 2017. Our lasting commitment to exceptional value has been the blueprint to our success.

For professional consultation, call **1.800.263.6616**
Proud supplier of Granite Homes



POLLARDWINDOWS.COM



Leading tile installation service in the Golden Horseshoe for over 30 years.



987 York Rd., Guelph, Ontario
Phone: 519-836-7060
Toll Free: 1-877-836-TILE
ceramicdecor.com



ALWAYS EVOLVING

As Granite Homes looks ahead, it can rely on its leaders' in-depth knowledge of the home building industry and his hands-on experience to ensure the success of every project it undertakes from start to finish. "Obviously the opportunity for the traditional 50-foot single detached product is becoming more and more challenging. We are exploring a number of exciting mid-rise projects, smaller more urban focused projects, and we're looking to expand into a multitude of cities surrounding the golden horseshoe and southwestern Ontario to provide a varied product offering and experience that many homeowners have not seen before. We want to be cutting edge with everything we do, whether it be additional product offerings, design studio selections, mixed use office/commercial space, or anything else to foster the work life balance critical to our staff. That is what we at Granite Homes are committed to."



DECOR INNOVATIONS *DISTINCTIVE RAIL*
DISTINCTIVE • INNOVATIVE • SOLUTIONS

Canada's Elite Partner
Level **VERSATEX** Trimboard
PVC dealer

VERSATEX
TRIM BOARD
TRIM SMARTER.

Decor Innovations manufactures custom PVC products including:

- Columns
- Louvers
- Gables
- Window Surrounds
- Shutters
- Brackets



Proud to partner with Granite Homes for their exterior trim solutions.

www.decorinnovations.ca
289.291.9006
info@decorinnovations.ca



HEATING • AIR CONDITIONING • PLUMBING
WATER CONDITIONING • RADIANT FLOORS



Creating Comfort Where You Live!

Since 1996

- New Home Construction
- Furnace and Air Conditioning Retrofits
- Service for Plumbing, HVAC and Water Conditioning

2015 Fischer-Hallman Rd RR 1
New Dundee, ON N0B 2E0
519-579-5037
showroom@corestar.ca
corestar.ca

1-800-265-2290



GOLDEN WINDOWS
LIMITED
LOCALLY MANUFACTURED SINCE 1961



PROUD SUPPORTER OF GRANITE HOMES

VISIT ONE OF OUR SHOWROOMS AT:

888 GUELPH ST.	KITCHENER, ON	519.579.3810
309 EXETER RD.	LONDON, ON	519.652.1677
1112 MARCH RD.	KANATA, ON	613.592.9111

BOMAR LANDSCAPING INC.
Serving Southern Ontario



- Complete Installation of Splash Pads from Design to Implementation
- Construction of Parks, Trails and Sports Fields • Bio-engineering
- Hydroseeding • Landscape Carpentry • Retaining Walls
- Sewer and Watermain Work • Shoulder Seal • Site Development
- Site Grading • Soft and Hard Landscaping • Stone Wall Entry Features
- Topsoil Screening • Water Features

PO Box 25078, RPO Stone Rd, Guelph ON, N1G 4T4
Phone: 519-846-8855 | Fax: 519-836-3064
bomarinc.ca



